

Saguaro Sentinel

NCMA Saguaro Chapter

DECEMBER 2011

Our Mission

“To support the success of Southern Arizona businesses through Contract Management Excellence”

A Message from your Saguaro Chapter Board

We are very excited to be half way through the 2011-2012 program year! We have a strong line up of events planned for the rest of the year and we hope to see you soon! Happy holidays!

October and November Event Wrap-Ups

A big thank you to Milena Thompson (Ridgetop Group), Anders Horber, Attorney, and Alex Dely, Raytheon Company, for their participation as panelists at our Task Order Contracting Event.

Also many thanks to Gary Winebrener for his presentation “Tips, Trips, Tricks and Traps of Contracting.

News to Note

The November edition of Contracting News to Note, compiled by Ina Merson, the chapter Secretary and Historian, is now available on the website at <http://www.saguaroncma.com/contracting-news-to-note.html>.

Join Us on Facebook!

The link to the chapter group is:

<http://www.facebook.com/#!/groups/146203408802278/>

2012 January Chapter Event

Upcoming Federal Budget Cuts = Terminations for Convenience; Come Learn and Prepare

Date: Thursday, January 19, 2012
Time: 8:00 - 9:30 AM (Registration and breakfast start at 7:30 AM)
Location: Desert Diamond Casino and Hotel - Conference Room
Synopsis: Presentation by Jeff Simpson, Termination Team Lead and Principal for GCCB Consulting (see biography below). Jeff will walk participants through the government termination for convenience process. He will discuss avoiding pitfalls and the elements of a successful termination or convenience proposal.

Jeff is a principal with the Government Contract Consulting Group and has twenty three years of continuous consulting experience supporting defense contractors such as Raytheon, Hughes, Boeing, General Dynamics, and Harris with a wide variety of contract termination, cost recovery (REA), and cost avoidance (TINA defense) issues.

Jeff has extensive experience providing the contracting community with such services as claims, defective pricing defense, contract terminations, special purpose audits, general litigation support, and other cost recovery and cost avoidance services.

In the area of Terminations for Convenience, Jeff has directly supported the contractor community with resolving \$1.5B worth of Convenience Terminations. He has prepared, negotiated and managed over fifty (50) convenience terminations and has worked extensively with Government (TCOs, PCOs, PLCOs, DCMA) and Contractor (PMO, Contract, Property, Subcontracts) parties to address the unique requirements of Convenience Terminations.

Jeff has been a member of the Saguaro NCMA Chapter since 1995 and holds Masters of Business Administration in Materials Management and Bachelors of Science in Industrial Engineering degrees from Arizona State University.

\$5 UA STUDENTS

\$15 MEMBERS PRE-SALE (please register prior to 16 January)

\$20 MEMBERS (registered after 16 January or at door) and **NON-MEMBERS**

Please register for this event at <http://ncmatucsonjanuary.eventbrite.com>.

NCMA Certification: Calling All Interested Candidates

Are you interested in obtaining an NCMA certification? NCMA currently offers three types: *Certified Federal Contracts Manager*, (CFCM), *Certified Professional Contracts Manager* (CPCM),, and *Certified Commercial Contracts Manager* (CCCM).

- A CFCM validates your education, training, experience, and your knowledge of the Federal Acquisition Regulation.
- A CPCM demonstrates that you have met NCMA's highest standards for education, training, and experience, and have demonstrated your knowledge of the contract management competencies in the Contract Management Body of Knowledge.
- A CCCM validates your education, training, experience, and knowledge of the Uniform Commercial Code.

Following is a brief synopsis of the requirements for each.

TYPE	REQUIREMENTS		
	EDUCATIONAL	WORK EXPERIENCE	TRAINING
CFCM	An undergraduate degree from an accredited college or university or a waiver may be sought for candidates with 10 years of verifiable contract management experience.	One year in contract management	80 Continuous Professional Education of contract management related training
CPCM	An undergraduate degree from an accredited college or university. No waiver may be sought.	Five years in contract management	120 Continuous Professional Education of contract management related training
CCCM	An undergraduate degree from an accredited college or university or a waiver may be sought for candidates with 10 years of verifiable contract management experience.	One year in contract management	80 Continuous Professional Education of contract management related training

An application fee, costs for study materials, and an examination fee are also required. For more information, visit NCMA's website at <http://www.ncmahq.org/ProfessionalDevelopment/content.cfm?ItemNumber=6086&navItemNumber=9985>.

Several members have expressed an interest in forming a study team to prepare for the CFCM, beginning in January. One member has expressed a willingness to host the sessions at her place of business which is at a centrally located facility. The group needs to agree on dates and frequency for meeting so the room can be scheduled.

I have agreed to mentor the group. If you are interested in joining, please contact me by January 13 at inamerson@aol.com.

**Ina R. Merson, CPCM, Fellow
Secretary and Historian**

NCMA Mid-Year Leadership Conference 2012

This conference will be held January 20-21, 2012 at Planet Hollywood Resort & Casino in Las Vegas. Partial scholarships are available to chapter members. Please contact Alex Dely if you are interested in attending.

December Holiday Fundraiser Wrap-Up

Thank you to the following members for your generous contributions to the Community Food Bank of Southern Arizona! With matching chapter funds, a total of \$565 was raised.

Tim Bruchman
 Todd and Alicia Cutter
 Alex and Sharon Dely
 Michelle Denning
 Frank and Sandy DiCosola
 Christine Hughes
 Ina Merson
 Jeff and Katie Simpson

Graalman Award

Our chapter is thrilled to receive the annual Walter R. Graalman Award for NCMA chapter excellence for the 6th year in a row! Many thanks to Ina Merson, Secretary and Historian, for preparation of the Chapter Annual Report, which is evaluated for award determination. The award will be presented to the chapter at the NCMA Mid-Year Leadership Conference 2012 in Las Vegas in January.

For more information on NCMA, please visit <http://ncmahq.org> or contact your local Saguaro Chapter at saguaroncma@gmail.com.

2012 Upcoming Chapter Events

February 17-18 Federal Acquisitions Regulations (FAR) Boot Camp

This event will be free for members of the University of Arizona Student Chapter. There will be a flat charge for companies and Non-Governmental Organizations.

March 7 Is the FAR (System) Out of Control?

Charles Rumbaugh, JD, Fellow, CPCM, will present on current federal government actions that could lead some to believe no one is in control to ensure regulatory compliance for contract clauses/regulations.

April 19* Arbitration

May 17* Performance Based Contracting

*Dates are tentative. Registration information and additional details coming soon!

Time Capsule: October Newsletter Winners



Congratulations to **Ina Merson** who was the only member to identify five of the ten 1999—2000 NCMA Saguaro Chapter Board Members pictured above: (from the left):

- (1) Mark Gottshall, (2) Kirk Roegner, (3) Kathleen (Harris) Durco,
- (4) Arthur "Archie" Perry, (5) Connie Cobo, (6) Janet Schmitz,
- (7) Lt. Col. Glowacki, (8) Jim Vickers, (9) Bonnie Vickers, (10) Rob Shaffer



Congratulations to **Barbara Peterman** who was the first member to identify this 1997—1998 NCMA Saguaro Chapter President as **Ivan Avetissian**.

Barbara and Ina have won free admittance to a chapter meeting.